



Phoenix Motor Company

Founded in 2003, Phoenix Motorcars has been known as an industry leader in developing light and medium duty electrical vehicles for the service and government fleet markets.

Phoenix Motor Inc. dba Phoenix Motorcars is headquartered in Anaheim, California and is publicly traded on the NASDAQ with the symbol "PEV".

Mobility Services

- Electric bus and mini-bus
- Electric trucks and walk-in vans

Website

- <https://www.phoenixmotorcars.com/>

Contact

- Bang Yong Lo, Grant Specialist, bangl@phoenixmotorcars.com

References

- City of Woodland, CA
- City of South Pasadena, CA
- Sacramento Library (Sacramento, CA)

Experience



As an EV pioneer, we delivered their first commercial EV in 2014. We develop and integrate their proprietary electric drivetrain into the Ford E-Series Chassis. The range of configurations vary from shuttle buses, Type A school buses, utility trucks, service trucks, to flatbed trucks, walk-in vans, and cargo trucks. Since their inception, we have been

developed and delivered commercial electric vehicles for various service and

government fleet markets, including city fleets, campuses, municipalities and transit agencies and serve a broad spectrum of commercial fleet customers, such as airport shuttle operators, hotel chains, transit fleet operators, seaports, last-mile delivery fleets, and large corporations.

The vehicles today serve thousands of passengers daily in many municipal and private fleets as community buses, dial-a-ride, paratransit, and airport shuttle services.

Service

Phoenix Motorcars is able to provide the following 100% Zero-Emission Electric Mobility Products:

- Zeus 400 Electric Shuttle/Transit Bus
 - Options: Custom Seat Configuration, ADA Wheelchair Lift, Bike Rack, Luggage Rack
- Zeus 600 Electric Type A School Bus
 - Options:: ADA Wheelchair Lift
- Zoomers moped style electric scooter with 30 mile max range

Financial



Cost

Phoenix Motorcars has limited ability to share costs with program awardees and will not be proposing any cost sharing models. Phoenix Motorcars aims to be the most supportive vehicle provider in the program and is always willing to work together with applicants to solve any funding requirements in order to have a successful project outcome.

Pricing

Phoenix Motorcars vehicles are priced as competitive as possible and we believe that the long term costs of owning and operating an electric vehicle fleet will net an operator savings overall compared to owning and operating a conventional ICE vehicle.

Financial Sustainability

Phoenix Motorcars electric commercial vehicles are designed to meet or exceed the duty cycles of the conventional vehicles on which they are built. Phoenix Motorcars electric commercial vehicles have been deployed

internationally with the oldest unit serving continuously for over 10 years. Phoenix Motorcars vehicles are covered with a 5 year warranty on the electric drivetrain in addition to the warranty on chassis to give fleet operators peace of mind.

Phoenix Motorcars would like to highlight that in a public transit setting continuous operations paired with stable ridership will ensure that financially the vehicle asset will reach the break even period in a timely manner which will allow the operator enjoy operational savings thru the rest of the vehicle life.

Data



Phoenix Motorcars vehicles will be equipped with state of the art telematics to gather vehicle operational data which the operator will have full access to assist with managing, planning, tracking and troubleshooting any issues associated with operating the vehicle.